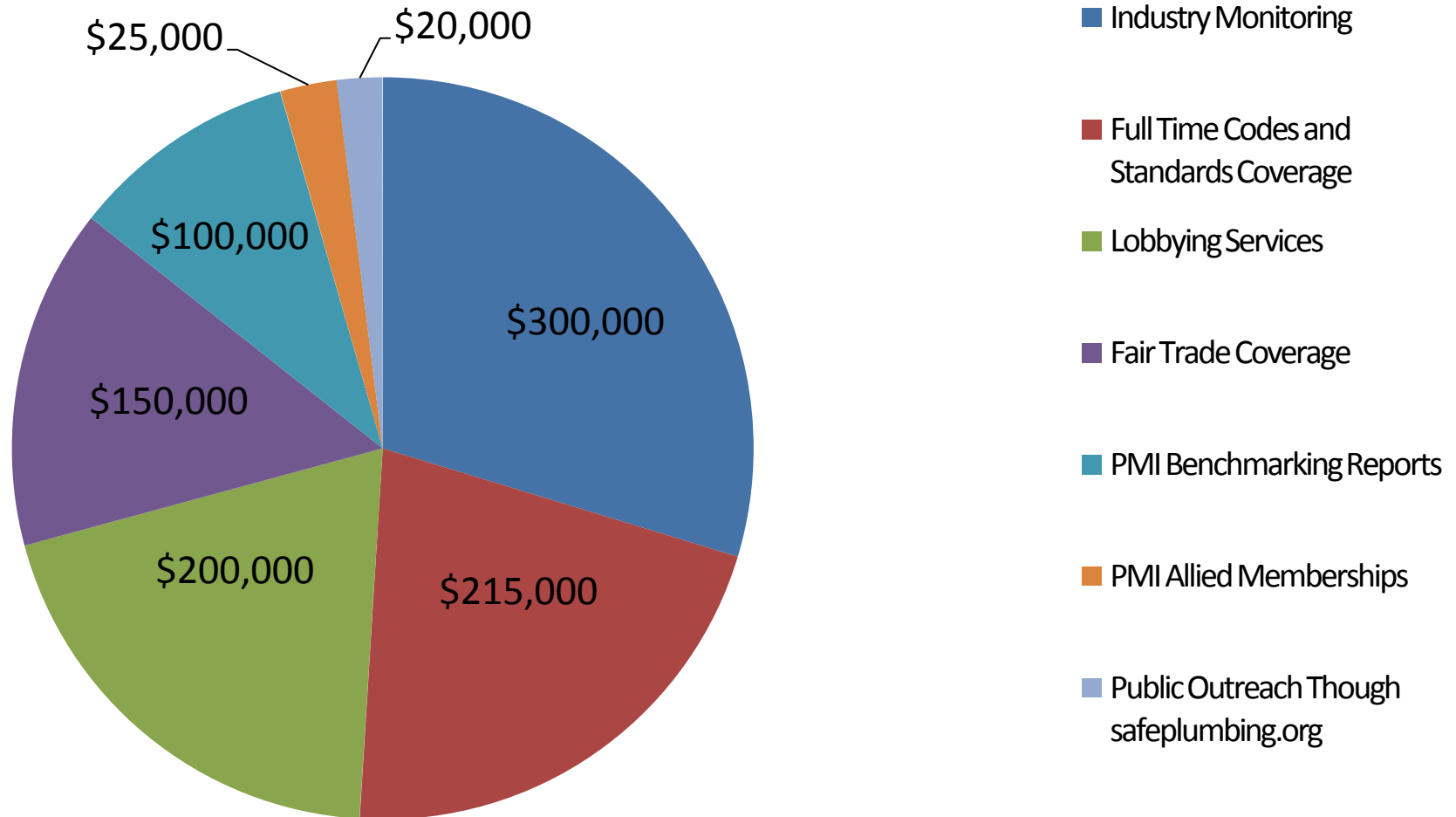


Quantifying PMI's Value

Your Investment Saves You Money!

Your Average Annual Savings = \$1,010,000



Your Investment: Invaluable!

Fast Facts About the Value of PMI Membership

- PMI members have exclusive access to U.S. Department of Commerce through ITAC/9 on Fair Trade Issues.
- PMI members receive worldwide representation on industry issues through international allied associations such as the World Plumbing Council, CEIR (European Valve Council), Bathroom Manufacturers Association (UK), Plumbing Products Industry Group (Australia) and the Canadian Institute of Plumbing and Heating.
- PMI staff attends, on behalf of members, approximately 20 codes and standards meetings/hearings per year at an average cost of \$1500 per trip.
- PMI staff tracks an average of 81 code issues per year for the 3 major model code writing authorities.
- PMI provides ongoing tracking of new state and county water conservation initiatives covered by PMI on behalf of membership.
- PMI lobbyists currently provide representation on the Federal level and in California, Massachusetts and Texas. Cost for member companies to do this individually would be over \$200,000!
- On average, PMI tracks, analyzes and reports on 120 state legislative issues per year affecting plumbing products.
- PMI members receive exclusive access to information through our semi-annual meetings, instructional workshops, the “Members Only” section of our website, *Tech Talk* and *PMI News*.